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**SAFTI FIRST hires Tim Nass as National Sales Manager**

June 9, 2009  
 Building Design and Construction



**SAFTI FIRST**, a leading USA manufacturer of fire rated glazing and framing systems, is pleased to announce the addition of Tim Nass as National Sales Manager. In his new role, Tim will be working closely with architects and contract glaziers in selecting the appropriate and most economical fire rated glazing solution for their project. He will also be coordinating SAFTI FIRST's extensive network of architectural representatives throughout the United States.

"We're committed to having the best available talent in order to provide the best possible service," says William O'Keeffe, President and CEO. "With over 15 years of experience in the fenestration industry, Tim's depth of knowledge and broad expertise will certainly benefit our

customers."

Prior to joining SAFTI FIRST, Tim has been a part of the commercial fenestration industry for over 15 years. He started with MILCO Windows in 1992 as a sales rep tracking federally funded noise mitigation programs on a national level. In 1993, Tim joined Wausau Window and Wall Systems and was named Western Regional Manager in 1994. During that time, he developed a network of sales representatives that ultimately grew the business 50% over a five year period. Over his last five years at Wausau, Tim managed major markets such as New York, San Francisco and Los Angeles. In 2008, he left Wausau to pursue an opportunity as a Sales Executive with Harmon, Inc in Minneapolis where he was responsible for contract sales for the entire state of Minnesota.

"I am very excited for this new opportunity," says Tim. "SAFTI FIRST has been an industry leader for over 25 years, developing many innovative products. I look forward to working with such technically savvy, highly motivated professionals."

Tim can be reached at 888.653.3333 ext. 704 or via email at [timn@safti.com](mailto:timn@safti.com).

For more information, please call 888.653.3333 or visit [www.safti.com](http://www.safti.com).

**About SAFTI FIRST**  
 Founded in 1982, SAFTI FIRST Fire Rated Glazing Solutions ([www.safti.com](http://www.safti.com)) has been serving the architectural and building communities and is the recognized leader in manufacturing fire rated glass and framing for over 25 years. As the premier source for fire-rated glazing, SAFTI FIRST was the first to introduce transparent fire rated walls to the U.S. market. Our SuperLite™ product line, fire rated from 20 minutes to three hours, includes fire-retardant filled glass units, safety ceramics, safety wired glass and SuperLite I-XL, a patented breakthrough fire protective product that significantly reduces radiant heat transfer (does not meet ASTM E119 and requires AHJ approval for 45 and 60 minute applications). SuperLite™ products can be customized to protect against noise, attack, impact, bullets, blast, hurricane and UV rays and is available in any custom architectural make-up, including enhanced energy performance applications. SAFTI Fire GPX Framing is fire rated from 20 minutes to 2 hours. Our products are manufactured in the U.S. for fast lead times. For more information, call 888.653.3333.

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## SAFTI *FIRST* Hires New Architectural Sales Representatives

November 12, 2009

SAFTI *FIRST* has announced the addition of the following representatives to its sales team:

**Kimball Architectural Sales; Rep: Mary Kimball**

**Territory: Connecticut, Rhode Island, Massachusetts, Maine, New Hampshire and Vermont**

Kimball has more than 25 years of experience in the aluminum and curtainwall industry and is heavily involved in the college and university construction market. She also represents Wausau Window and Wall Systems, Tubelite and Major industries in the New England states.

**Hi-Performance Glazing Solutions; Rep: Bill Zientarski**

**Territory: Illinois**

Zientarski has more than 16 years in the glass and metal industry and is involved in assisting architects with product selection, budgeting and specification assistance. He also represents Viracon and Keystone Industries in the Illinois area.

**Texas Fenestration Inc.; Reps: Todd Stanfield, Spencer White, Lal Williams, Brian Stanfield and John Hurst**

**Territory: Texas**

With more than 65 years of combined industry experience, Texas Fenestration Inc. has a long history of providing sales support and customer service to architects and glazing contractors in their territory. Texas Fenestration, Inc. also represents EFCO in the Texas area.

"As a manufacturer working with an independent sales force, it is paramount to find synergy within the product offering," say Tim Nass, national sales manager for SAFTI *FIRST*. "These three organizations bring unique talents and abilities that will increase our exposure and ultimately sales. Collectively, we are thrilled to have them on board."

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## SAFTI *FIRST* Hires Tim Nass as National Sales Manager

June 9, 2009

SAFTI *FIRST* in San Francisco has announced the addition of Tim Nass as national sales manager. In his new role, Nass will work closely with architects and contract glaziers in selecting the appropriate and most economical fire rated glazing solution for their project. He will also be coordinating the company's network of architectural representatives throughout the United States.

"We're committed to having the best available talent in order to provide the best possible service," says William O'Keeffe, president and chief executive officer. "With over 15 years of experience in the fenestration industry, Tim's depth of knowledge and broad expertise will certainly benefit our customers."

Nass began his career in the fenestration industry when he went to work for MILCO Windows in 1992 as a sales rep tracking federally funded noise mitigation programs on a national level. In 1993 he joined Wausau Window and Wall Systems and was named Western regional manager in 1994. During that time, he developed a network of sales representatives that ultimately grew the business 50 percent over a five-year period. Over his last five years at Wausau, Nass managed major markets such as New York, San Francisco and Los Angeles. In 2008, he left Wausau to pursue an opportunity as a sales executive with Harmon Inc. in Minneapolis where he was responsible for contract sales for the entire state of Minnesota.



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